

Energy Impact Fund

Catalyzing Smart Power Myanmar's mission to **accelerate electrification with new sources of investment, knowledge and know-how to promote economic opportunity.**



The **Energy Impact Fund (EIF)** is a unique financing vehicle designed to **help would-be electricity users across Myanmar access clean power to boost their resilience and incomes.** The EIF operates almost exclusively at the community level, where it has the greatest impact.

THE NEED

Households and micro-enterprises in Myanmar spend approximately \$400 on their initial electricity connection, equal to 35% of average annual income per capita. Many can't afford to connect.

More than \$3.5 billion is needed to fund initial electricity connections.

The average micro-enterprise requires \$1,000 to purchase electric-powered equipment that can boost productivity and revenues.

Micro-enterprises need access to easy and affordable finance in order to tap into productive electricity to strengthen the rural value chain.

Barriers to capital flows mean that 75% of local businesses rely on their own funds to finance the expansion of their operations.

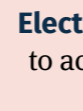
Better financing options are required to enable businesses to overcome these barriers and help private sector investors to achieve higher social returns on investment.

HOW IT WORKS

EIF helps to fund:



Initial connections: Loans help connect households and micro-enterprises to electricity.



Electrical equipment: Small businesses need to acquire new equipment when electricity is available to improve their operations.



Catalytic financing: Dedicated funds can de-risk larger, pooled investments, unlocking additional funding for village level borrowers.

In three vital ways:



Design.

We work with a range of financial institutions, donors, and communities to address specific electrification needs.



Support.

Our teams work directly with communities, entrepreneurs, and the private sector.



Reinvest.

Our EIF reinvests into high-impact projects.

Complementing the power of microfinance.

The Energy Impact Fund operates alongside the substantial microfinance sector in Myanmar. Together with our partners in the sector, we ensure that communities have access to affordable finance when they need it.

31,000

THE NUMBER OF MICROFINANCE LOANS FACILITATED IN 2020.

\$13 million

THE TOTAL VALUE OF LOANS DISPERSED IN 2020.

\$300

THE AVERAGE SIZE OF LOANS DISPERSED.

Direct delivery for maximum impact.

Smart Power Myanmar works directly with communities – allowing funders to get money where it needs to be, quickly.

THE IMPACT

LIVES TRANSFORMED
220,000+ total



“We didn't know that development could be like this.”

MICRO-BUSINESS OWNER & RECIPIENT OF EIF LOAN

2,114

THE NUMBER OF **LOANS DISBURSED** BY THE ENERGY IMPACT FUND AS OF APRIL 2021.

70%

THE AMOUNT THAT SOME **BUSINESSES' ENERGY BILLS FELL** AFTER USING LOANS TO CONVERT TO ELECTRICITY.

<10%

AS A PERCENTAGE OF AVERAGE CONNECTIONS COSTS, **THE COST OF THE ENERGY IMPACT FUND'S SERVICES.**

35%

THE AVERAGE **INCREASE IN CONNECTION RATES** IN COMMUNITIES WHERE THE ENERGY IMPACT FUND OPERATES.

50%

THE AMOUNT THAT SOME **BUSINESSES' INCOMES GREW** AFTER USING LOANS TO CONVERT TO ELECTRICITY.

97%

REPAYMENT RATES ON ENERGY IMPACT FUND LOANS.

OUR VISION

The Energy Impact Fund is providing evidence-backed solutions with significant future potential for both partners and communities.

By providing targeted financial products ranging from electrification loans to guarantees for energy access, and centring measurable social and economic impact, we will continue to improve lives, increase incomes and secure a sustainable energy future for Myanmar.

To find out more, contact us at:
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